# Knowlarity's Super Receptionist for Leadsquared CRM - Mobile Cloud Connector

Admin Guide







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# **About Super Receptionist for Leadsquared CRM**

Integrating SuperReceptionist with Leadsquared CRM unlocks advantages which streamline sales communications while providing sales reps with access to a wide range of valuable data. The integration helps manage all the functionalities of a powerful contact center right inside Leadsquared applications.

SuperReceptionist connector in Leadsquared CRM allows you to:

- Track incoming calls from customers
- Create leads with phone numbers
- Make outbound calls using Click-to-Call feature
- Create tasks for calls

#### About this Guide

This guide is specifically designed for users of Super Receptionist CTI for Leadsquared CRM with Mobile Cloud Calling Connector. This admin guide will show you how to configure the connector, how to use this application and provide known issues/limitations of the application as well as some basic troubleshooting questions and answers.

## Requirements

- 1. Super Receptionist Advance and higher plan with CLI Numbers
- 2. Leadsquared plan which supports telephony integration
- 3. Leadsquared CRM mobile application (Android or IOS)
- 4. Leadsquared Call and SMS Tracker application for Android (link)
- 5. Leadsquared & Super Receptionist admin credentials
- 6. To enable the Leadsquared Mobile Cloud Calling Connector, please write to <a href="mailto:support@leadsquared.com">support@leadsquared.com</a> or reach out to your Leadsquared Customer Success Executive.
- 7. Leadsquared UTC connector should be configured for call log push

#### Limitations

- 1. OBDCC Calls are not supported as the customer phone number is not known by the time agent receives the call and hence call popup cannot be shown
- 2. Inbound call pop up might fail intermittently if the Leadsquared calls our API even before the originate event comes



#### **APIs**

#### 1. Click to Call API

**Method: GET** 

URL: <a href="https://konnect.knowlarity.com/konnect/makecall/">https://konnect.knowlarity.com/konnect/makecall/</a>

**Parameters:** 

API Parameter	Mandatory?	Description	Leadsquared parameters	Sample
api_key	Yes	Get you SR API key from SR > Settings > Call Flow > Plan setting > API KEY		232kn4njancdl2 34j24nl23jnfw2
knumber	Yes	SR Number from your SuperReceptionist plan in E164 format	@{User:mx_Custom_8,}	+918028424298 4
integration	Yes			leadsquaredV2
customer	Yes	Phone number to be dialed to in E164 format	@{Lead:Phone,}	+919423492429
agent	Yes	Phone number of the agent in E164 format	@{User:PhoneMain,}	+918429482044
caller_id	No	Virtual caller id number from your plan in E164 format	@{User:mx_Custom_8,}	+918042424224
country_code	Yes			IN
source	Yes			mobileapp
lead_id	Yes	Lead id in Leadsquared CRM		k13k2lj32l3l2
user_id	Yes	User id in Leadsquared CRM		h42k3k23j23j2

- Integration, country\_code and source parameters have fixed values shown in Sample
- Leadsquared parameter @{User:mx\_Custom\_8,} can take any custom field like @{User:mx\_phoneNumber,}

# 2. Incoming Agent Popup API

**Method: GET** 

URL: <a href="https://konnect.knowlarity.com/app/v2/getCustomer">https://konnect.knowlarity.com/app/v2/getCustomer</a>

## **Header:**

Key	Value	Description
Authorization	SR API Key	Get you SR API key from SR > Settings > Call Flow > Plan setting > API KEY

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#### Parameter:

API Parameter	Mandatory?	Description	Leadsquared parameters	Sample
agent_number	Yes	Phone number of the agent in E164 format	@{User:PhoneMain,}	+918429482044

#### 3. Get CLI Numbers API

**Method: GET** 

**URL:** <a href="https://konnect.knowlarity.com/app/v2/getclinumbers">https://konnect.knowlarity.com/app/v2/getclinumbers</a>

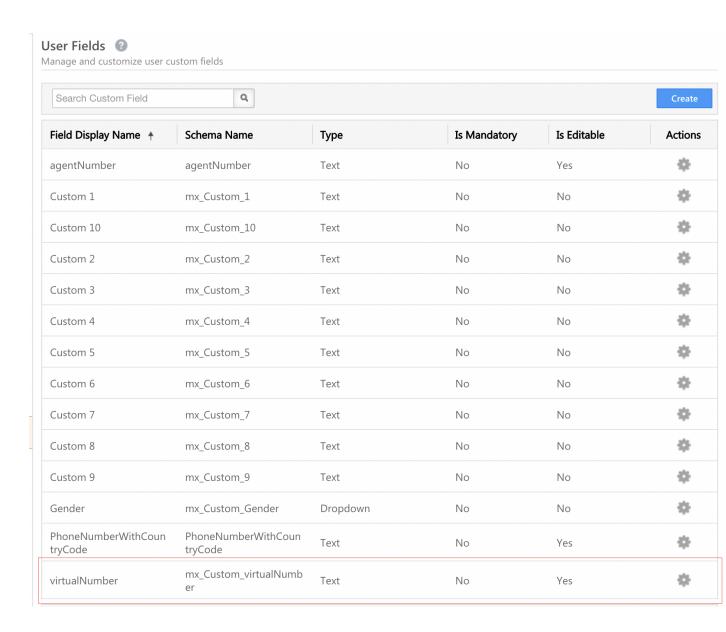
#### **Header:**

Key	Value	Description
Authorization	SR API Key	Get you SR API key from SR > Settings > Call Flow > Plan setting > API KEY



# **Configure Mobile Cloud Calling Connector**

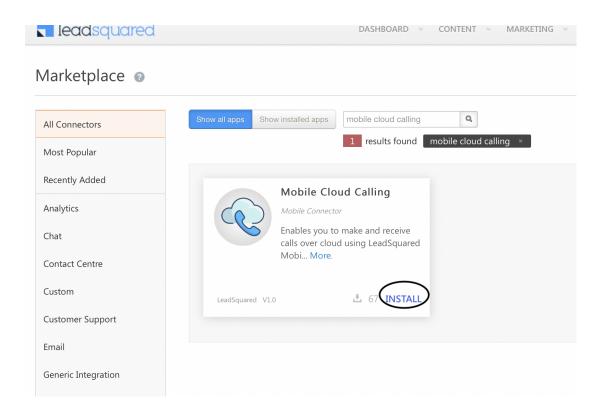
- 1. Login to Leadsquared web application from <a href="https://login.leadsquared.com/">https://login.leadsquared.com/</a>
- 2. Create a custom field "virtualNumber" in the user module where the virtual number (DID) has to be stored.



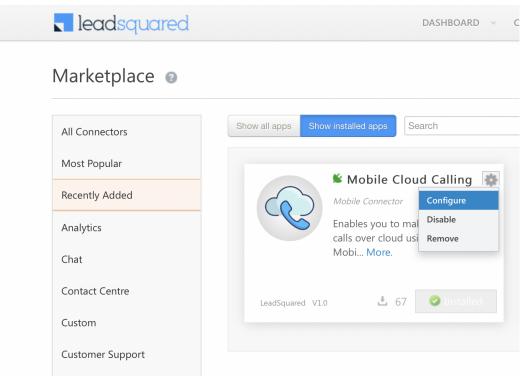
3. Goto Leadsquared > APPS > Apps Marketplace. Search for Mobile Cloud Calling and install it.

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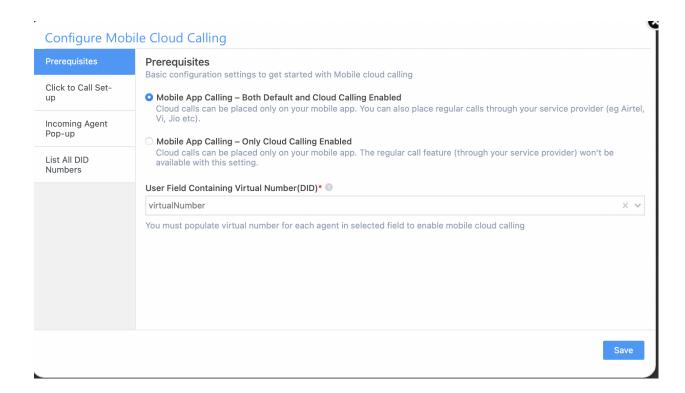
4. After it is installed, you need to configure it. Click on the "Configure" link



5. In the Configure window, select the option "Mobile App Calling: Both Default and Cloud Calling Enabled"

In the User Field Containing Virtual Number (DID), select "virtualNumber" from the dropdown list and Save.





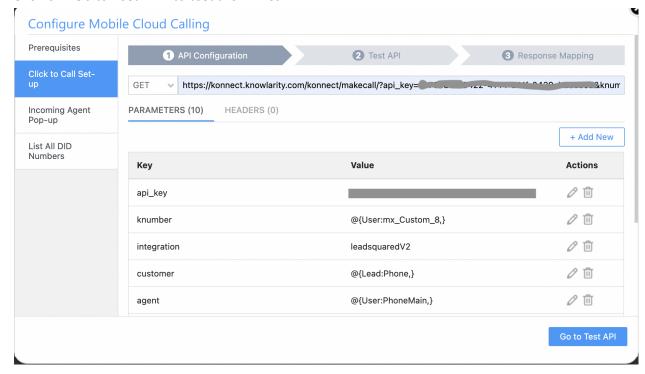
6. Go to Click to Call Setup and use the Click to Call API given above to configure

## **Sample Configuration:**

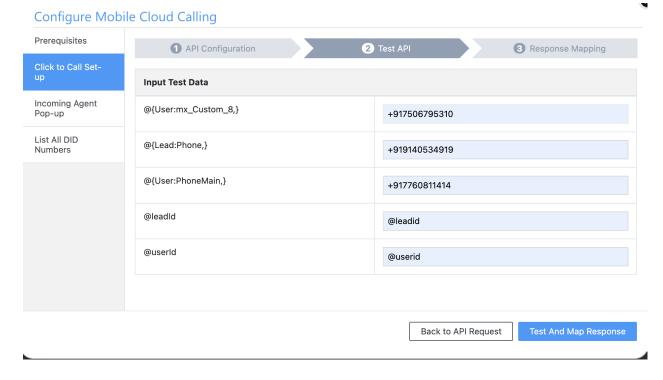
For **knumber** and **caller\_id**, use custom variables created in the user module of Leadsquared.



7. Click on "Go to Test API" to test the API call



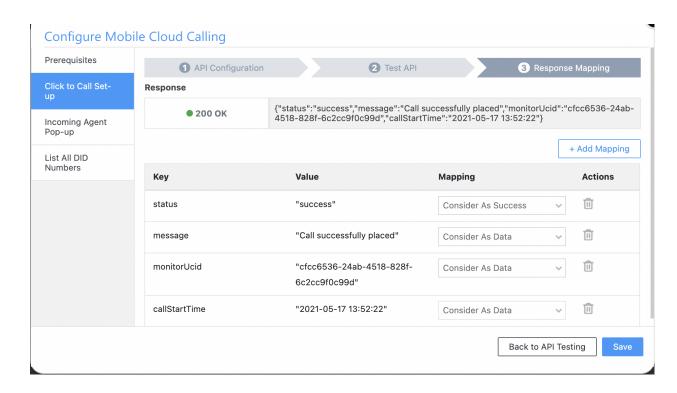
8. Fill in the Sample data (Virtual Number, Customer and Agent Phone Number) in the Test API screen



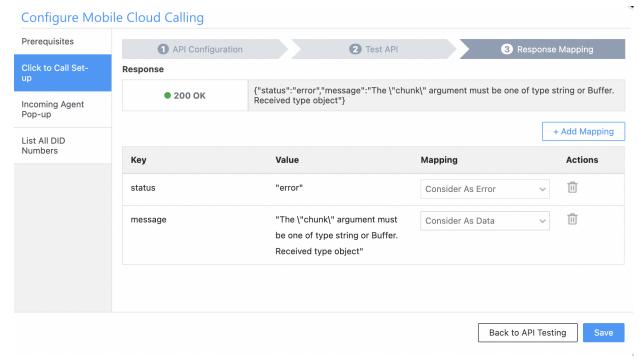
9. Click on Test and Map Response. The Response mapping screen should show the below success response.

For the Status "success" value, select "Consider as Success" mapping For others, select "Consider As Data" mapping





10. If you get a failure response select "Consider as Error" for "error" and for rest values select "Consider As Data" after that click on Save button



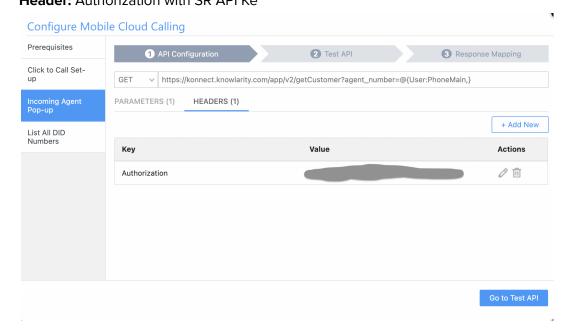
- 11. In case of Invalid Test data provided by user, API response will give an "error" with the message as "No active integration found"
- 12. Click on the "Incoming Agent Pop Up" tab and configure the API here to enable real-time inbound call notifications to the agent in the form of an incoming call popup.

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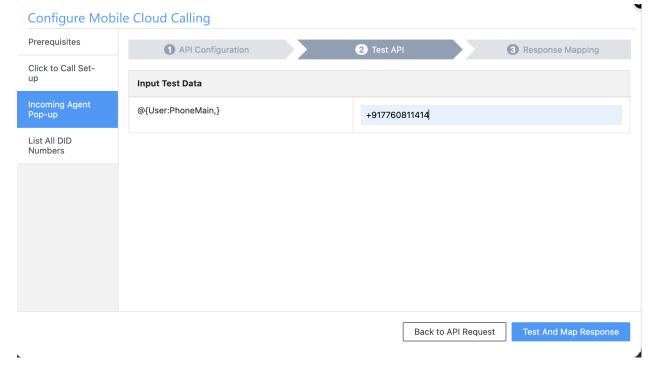


13. Configure the API as mentioned above in the Agent Popup API section

**API**: https://konnect.knowlarity.com/app/v2/getCustomer?agent\_number=@{User:PhoneMain,} **Header:** Authorization with SR API Ke



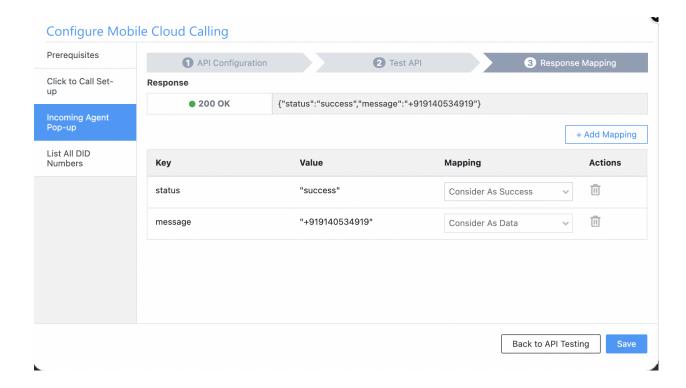
14. Click on "Go to Test API" button and input test data (any registered agent phone number)



- 15. In the "Test and Map Response" screen,
  - In case of success response select "Consider As Success" for "Status" and select "Consider as Data" for the rest
  - In case of Failure response select "Consider As Error" for "Status" and select "Consider as Data" for the rest

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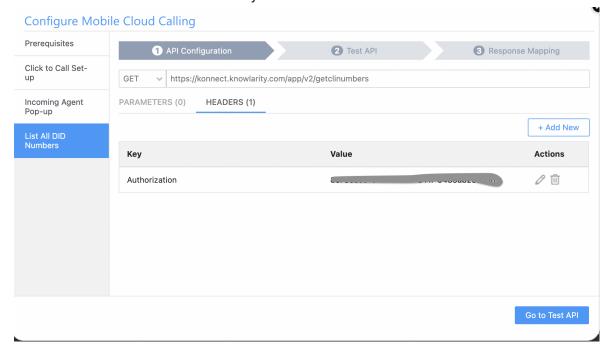




- 16. Save the response mapping
- 17. Click on the "List all DID Numbers" tab to configure the API and get all CLI Numbers registered with the SR account.

**API**: <a href="https://konnect.knowlarity.com/app/v2/getclinumbers">https://konnect.knowlarity.com/app/v2/getclinumbers</a>

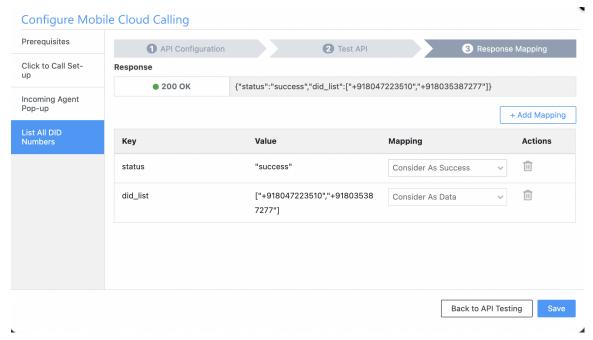
Header: Authorization with SR API Key



- 18. Click on "Go to Test API" button and in the Response Mapping section,
  - In case of success response select "Consider As Success" for "Status" and select "Consider as Data" for the rest



- In case of Failure response select "Consider As Error" for "Status" and select "Consider as Data" for the rest

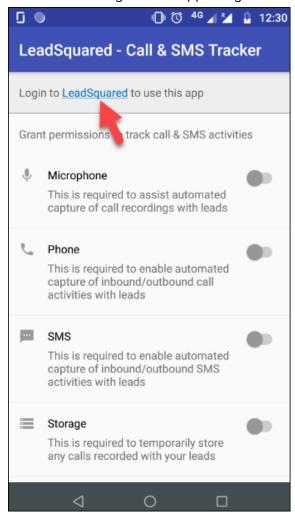


# Configure Leadsquared Call & SMS Tracker Mobile App (Only for Android)

- 1. This application is required to show call Popup and Notification against Incoming/Outgoing calls
- 2. For more details, check <a href="https://help.leadsquared.com/call-sms-app/">https://help.leadsquared.com/call-sms-app/</a>



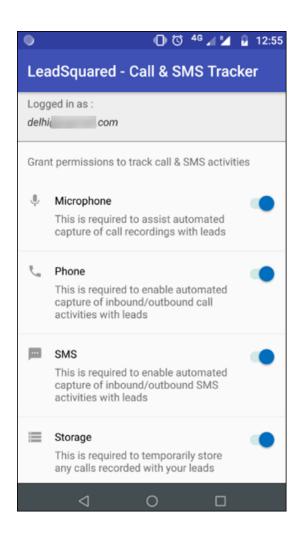
3. Download and login to the app using the Leadsquared credentials



4. Give all the permissions to the mobile app

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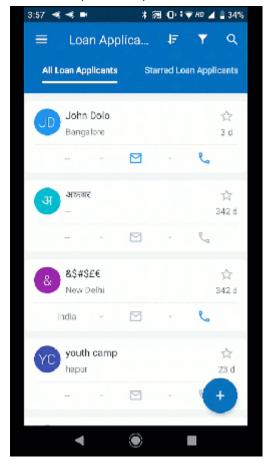


- 5. As long as these permissions are enabled Call and SMS tracking functionality
  - a. Will continue to work even if the Call and SMS tracker app is not running in the background.
  - b. Will work even if you are offline.
  - c. Can be disabled only from the settings of your device.



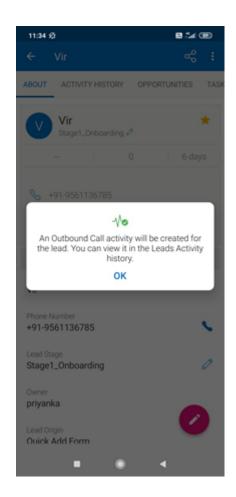
# Configure Leadsquared CRM Mobile App (Only for IOS & Android)

- 1. Download Leadsquared CRM Mobile App from App Store or Playstore
- 2. Open the LeadSquared mobile app, and navigate to the Leads screen.
- 3. For the lead you want to call, tap on the lead, or swipe the lead card.
- 4. On the Lead Details page, tap the \( \sigma \) icon, or tap the lead's phone number.
- 5. From the options, tap Cloud Call Lead, and wait for the call to initiate.



6. Once the call is completed, the call details are available on the Activity History tab. (Only if the UTC connector is also setup)







# Adding SR Number & CLI Number to Leadsquared Custom Fields

 In the Sample configuration given below, the highlighted fields are the SR Number & CLI Number fields respectively

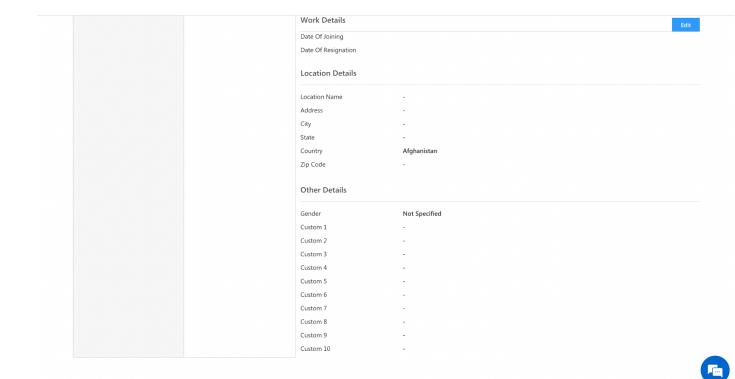
#### **Sample Configuration:**

 $\label{lem:makecall/api_key=<SR_api_key>&knumber=@{User:mx_Custom_8,}&integration=leadsquaredV2&customer=@{Lead:Phone,}&agent=@{User:PhoneMain,}&caller_id=@{User:mx_Custom_8,}&country_code=IN&source=mobileapp&LeadID=@leadId&UserID=@userId=@{User:mx_Custom_8,}&country_code=IN&source=mobileapp&LeadID=@leadId&UserID=@userId=@$ 

- We can change these to any other custom fields in Leadsquared if necessary
- The custom fields in Leadsquared user object can be created following the steps given in the link below

https://help.leadsquared.com/manage-user-custom-fields/

- Please note that the custom fields used here should have the SR Number & CLI Number values filled in for each user
- To fill in values to custom fields for a user, go to "User Profile in Leadsquared > Other Details" and edit





## **Feature Limitations**

Following are some of the integration limitations -

- 1. This integration does not support call center features like agent status, mute, hold etc from the CTI plugin
- 2. There is no call progress related change that happens on the CTI plugin

# **Troubleshooting**

#### Q: Call Popup is not coming in Leadsquared

- Please ensure the integration steps are followed properly
- Also ensure that the phone number on which you are getting the call is correctly updated in your leadsquared Profile settings
- If all settings are correct, try logging in and out once to see if it resolves
- Try reinstalling the UTC connector and re-integrating with SuperReceptionist
- If the issue still continues, Contact customer support

#### Q: The recording icon is not coming against activity in Leadsquared?

A: Check if the call is answered. For non-connected calls, recordings are not available

#### Q: Recording is taking time to play/become available?

A: Sometimes due to system latency, big recording files or some other issues, recording might appear at some delay. Usually this gets resolved on its own, but if it persists please contact support.

#### Q: Is click to call from Leadsquared to an international number supported?

A: Yes

## References

Leadsquared Mobile Cloud Calling Connector