leadsquared

Till 'debt' do us apart

A comprehensive checklist to help you find the right collections management system

For Collection Ops Teams

- [ ] Bucket cases by DPD, borrower risk, and payment behavior
- [ ] Auto-assign accounts to field or tele agents based on region, load, or availability
- [ ] Track PTPs, payments, and follow-ups in a single borrower timeline
- [ ] Automate reminders via WhatsApp, SMS, email, no manual chasing
- [ ] Trigger early warning alerts based on borrower activity or inactivity

For Field & Tele Teams

- [ ] Get real-time route plans, case lists, and borrower details on mobile
- [ ] Capture updates, payments, and proofs (photos, notes) from the ground
- [ ] Auto-log attendance, visit status, and geo-coordinates
- [ ] Collect payments and issue receipts instantly
- [ ] See only high-priority cases relevant to each agent
- [ ] Cash and cheque deposit with faster reconciliation

For Legal & Recovery Teams

- Manage notices, litigation, SARFAESI, and arbitration in one system
- Auto-generate and send legal notices with template and language support
- Track legal case stages, hearing dates, and outcomes
- Pre-qualify accounts for settlement and auto-create proposals
- Run repossession workflows- from repo to auction in-app

For Admins & Strategy Teams

- Create and modify workflows without developer help
- Run A/B tests on messaging, allocation, and follow-ups
- Sync with LMS, telephony, and payment gateways in real time
- Track performance by product, region, agent, or stage
- Ensure audit-readiness with logs, access controls, and role-based views

We understand that seeing is believing. 👀

Explore LeadSquared now!

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